

Domain C Arts and Cultural Assets



# Indicator C.1: What Do the Arts Contribute to the U.S. Economy?

#### Introduction



The arts are an essential part of the U.S. economy. In 2022, the arts contributed 4.3 percent of gross domestic product (GDP) to the U.S. economy, and this contribution reflects a rebound from the decreases in production that occurred during the COVID-19 pandemic.<sup>1</sup> Indicator C.1 shows the overall contributions of arts and culture industries<sup>2</sup> within the broader economy by highlighting the total economic output for those industries, as well as the production of goods and services and import/export activity. For more information about the data used in Indicator C.1, see *Arts and Cultural Production Satellite Account (ACPSA)*.

#### Arts and Cultural Production Satellite Account (ACPSA)

Indicator C.1 uses data from the Arts and Cultural Production Satellite Account (ACPSA). Produced by the National Endowment for the Arts

(NEA) in partnership with the Bureau of Economic Analysis, the ACPSA tracks the annual economic value of arts and cultural production across 35 commercial and nonprofit industries. Additional data from the ACPSA on employment and compensation are used in **Indicator C.2: Which Industries Employ Artists and Other Cultural Workers?** For more information, see the NEA's 2024 publication <u>Arts Data Profile #36: The U.S. Arts and</u> <u>Cultural Production Satellite Account [2017–2022]</u>.

### Real value added to the GDP by arts and cultural industries

In inflation-adjusted<sup>3</sup> dollars, arts and cultural industries<sup>4</sup> contributed \$1,043 billion to the U.S. GDP in 2022 (see **Table C1-1**). Information services was the largest arts and cultural industry sector in the U.S. in 2022, contributing \$553 billion, or over half (53 percent) of the overall arts and cultural total (**Figure C1-1**).<sup>5</sup> Other major industry sectors included design services (\$137 billion) and art support services (\$120 billion).

The contribution of arts and cultural industries to the U.S. GDP has increased by 18 percent overall since 2018 (\$885 billion). Information services saw the largest absolute and percentage increases during this period—from \$429 billion in 2018 to \$553 billion in 2022, an increase of \$123 billion or 29 percent.

Economic activity from all major arts and cultural industry sectors was impacted by the COVID-19 pandemic. The contribution of arts and cultural industries to the GDP decreased by 2 percent overall between 2019 and 2020 (from \$919 billion to \$898 billion). The performing arts industries saw the largest absolute decline, from \$75 billion in 2019 to \$53 billion in 2020, a decrease of \$21 billion or 29 percent. Fine arts education, construction (which includes arts-related construction such as

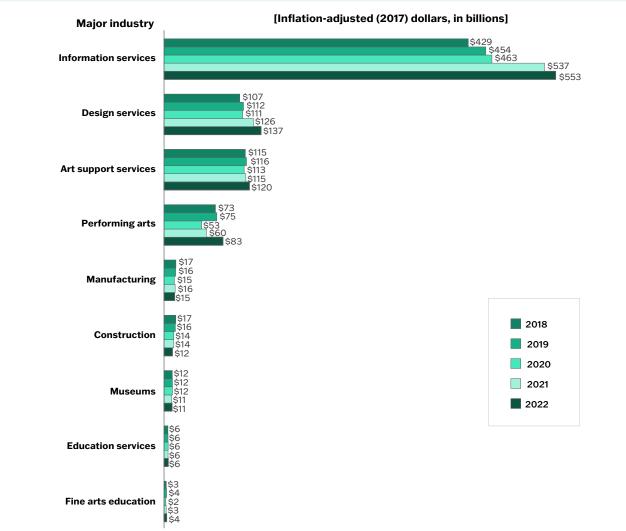
<sup>&</sup>lt;sup>1</sup> For more information, see https://www.arts.gov/news/press-releases/2024/arts-cultural-sector-hit-all-time-high-2022-value-added-us-economy. <sup>2</sup> The U.S. Census Bureau classifies business establishments and enterprises into industries using its North American Industry Classification System (NAICS). "Arts and cultural industries" are those NAICS codes that represent organizations that are engaged in the production of arts and culture-related goods and services. The estimates of arts and cultural production employment in this indicator include just those workers in these organizations who are engaged in producing arts and culture-related goods and services. They include arts and cultural industries as well as non-arts industries that produce arts and cultural goods and services (a.k.a. all other industries). The employment figures for this indicator do not include artists and other cultural workers who are self-employed or employed in other industries that do not produce arts and culture-related goods and services. For more information, see the National Endowment for the Arts' Arts Data Profile #36, *The U.S. Arts and Cultural Production Satellite Account (2017–2022).* 

<sup>&</sup>lt;sup>3</sup> The reference year for inflation-adjusted dollars in the ACPSA is 2017. For more information, see <u>https://www.bea.gov/news/2024/arts-and-cultural-production-satellite-account-us-and-states-2022</u>.

<sup>&</sup>lt;sup>4</sup> "Art support services" includes rental and leasing, grant-making and giving services, unions, government and other support services (such as theatrical ticket agencies). "Design services" includes advertising, architectural services, landscape architectural services, interior design services, industrial design services, graphic design services, computer systems design, photography and photofinishing services, and all other design services (such as jewelry design services, lighting design services, and textile design services). "Education services" includes private education services such as private, K–12, and postsecondary arts classes. "Information services" includes publishing, motion pictures, sound recording, broadcasting, and other information services (such as web publishing and streaming). "Manufacturing" includes jewelry and silverware, printed goods, musical instruments, custom architectural woodwork and metalwork, and other goods (such as pottery manufacturing, stained and blown-glass manufacturing, and motion picture equipment). "Performing arts" includes performing arts companies; promoters of performing arts and similar events; agents/managers for artists; and independent artists, writers, and performers.

<sup>&</sup>lt;sup>5</sup> Differences between estimates (including trends over time) are considered significant because they are based on satellite account information derived from the Bureau of Economic Analysis core statistical program, so statistical tests related to sampling theory are not applicable. For more information see <u>The</u> <u>Arts in the United States: Developing Key National Indicators of Arts Activity</u> report.

the construction of new arts and cultural structures), and manufacturing also had substantial declines (32 percent, 13 percent, and 11 percent respectively). However, most arts and cultural industries have since rebounded. The 2022 total economic contribution of these industries (\$1,043 billion) surpassed the total from 2019 (\$919 billion) by 14 percent and the total from 2020 (\$898 billion) by 16 percent. However, the total increase masks differences among specific arts and cultural industries. For example, while most industries saw economic contributions in 2022 that were higher than in 2019, contributions from construction, manufacturing, and museums in 2022 were still below their 2019 totals. The contribution to the GDP from construction were 26 percent lower in 2022 than in 2019 (\$16 billion to \$12 billion). The contribution from manufacturing was 9 percent lower in 2022 than in 2019 (\$16 billion to \$15 billion). The contribution from museums was 4 percent lower in 2022 than in 2019 (\$12 billion to \$11 billion).



#### Figure C1-1. Real value added to GDP by arts and cultural industries, by major industry: 2018–2022

NOTE: "Real value" refers to estimates adjusted for inflation. "Art support services" includes rental and leasing, grant-making and giving services, unions, government and other support services (such as theatrical ticket agencies). "Design services" includes advertising, architectural services, landscape architectural services, interior design services, industrial design services, graphic design services, computer systems design, photography and photofinishing services, and all other design services (such as jewelry design services, lighting design services, and textile design services). "Education services" includes private education services such as private, K–12, and postsecondary arts classes. "Information services" includes publishing, motion pictures, sound recording, broadcasting, and other information services (such as web publishing and streaming). "Manufacturing" includes jewelry and silverware, printed goods, musical instruments, custom architectural woodwork and metalwork, and other arts-related goods (such as pottery manufacturing, stained and blown-glass manufacturing, and motion picture equipment). "Performing arts" includes performing arts companies; promoters of performing arts and similar events; agents/managers for artists; and independent artists, writers, and performers. "Construction" refers to arts-related construction such as the construction of new arts and cultural structures (e.g., libraries, museums).

SOURCE: U.S. Bureau of Economic Analysis and National Endowment for the Arts. Arts and Cultural Production Satellite Account (ACPSA), 2018–2022.

Within information services, other information services—including web publishing and streaming contributed \$175 billion to the GDP, followed by broadcasting (\$156 billion) and publishing (\$123 billion; **Figure C1-2**). As noted earlier, information services saw the largest absolute increase between 2018 and 2022 in its contribution to the GDP among arts and cultural industries. This increase was likely driven by increases in other information services (from \$103 billion in 2018 to \$175 billion in 2022, a 69 percent increase) and sound recording (from \$14 billion in 2018 to \$24 billion in 2022, a 67 percent increase).

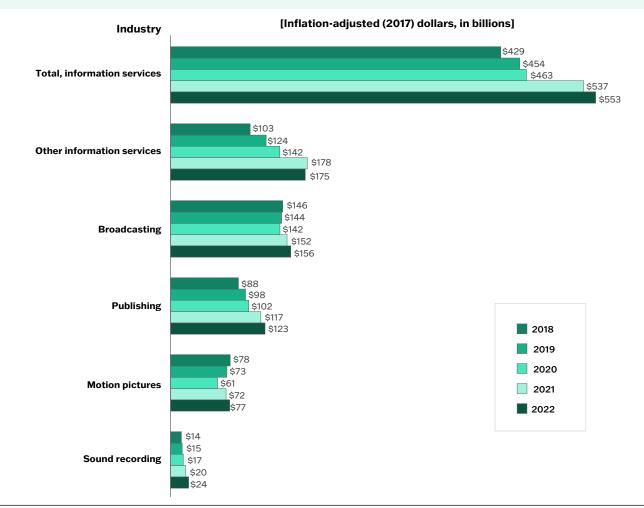


Figure C1-2. Real value added to GDP by information services industries, by industry: 2018–2022

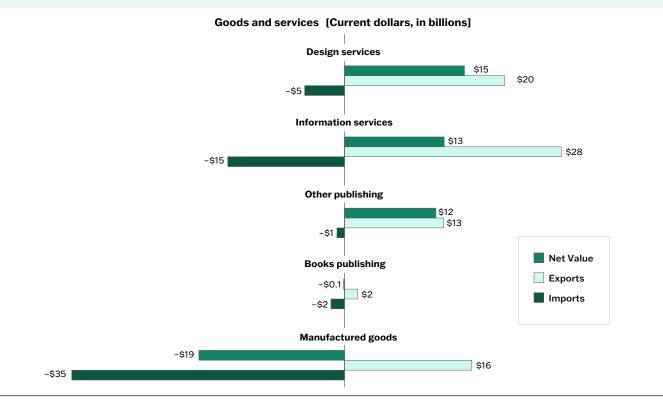
NOTE: "Real value" refers to estimates adjusted for inflation. "Broadcasting" includes industries such as radio, television, and cable broadcasting excluding sports. "Motion pictures" includes industries such as motion picture production and distribution, television show production, cartoon production and distribution, cinemas, and film festivals. "Other information services" includes industries such as web publishing and streaming. "Publishing" includes industries such as book publishers, newspaper publishers, art print publishers, and arts-related software publishing. "Sound recording" includes industries such as record producers, music publishers, and sound recording studios.

SOURCE: U.S. Bureau of Economic Analysis and National Endowment for the Arts. Arts and Cultural Production Satellite Account (ACPSA), 2018–2022.

# Imports and exports of or arts and cultural goods and services

In 2022, exports from U.S. arts and cultural industries surpassed the value of imports by \$21 billion (\$80 billion for exports compared to \$59 billion in imports; see **Table C1-2**). Net value is driven by the balance of exports to imports in each arts and cultural goods and services sector. Design services, information services, and other publishing had the highest net values in 2022, with \$15 billion, \$13 billion, and \$12 billion, respectively (**Figure C1-3**). Information services (\$28 billion), design services (\$20 billion), manufactured goods (\$16 billion), and other publishing (\$13 billion) had the highest exports in 2022. While manufactured goods had a higher level of exports (\$16 billion) compared to other publishing (\$13 billion), manufactured goods also had the highest level of imports (\$35 billion), resulting in the lowest net value of all sectors (-\$19 billion). This was driven by imports of jewelry and silverware (\$21 billion) and other manufactured goods (\$12 billion).

Figure C1-3. Real value of imports and exports, by selected major arts and cultural industry goods and services: 2022

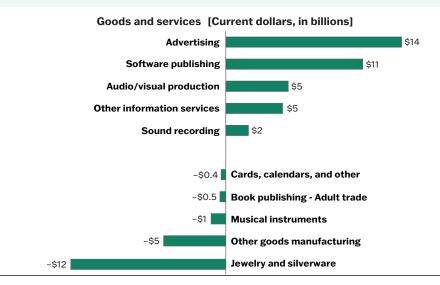


NOTE: "Real value" refers to estimates adjusted for inflation. "Net value" refers to the value of the total exports of industry goods and services (shown in this figure as positive numbers) minus total imports (shown as negative numbers). "Books publishing" includes education (K–12); higher education; general reference; professional, technical, and scholarly; adult trade; and children. "Design services" includes advertising, architectural services, landscape architectural services, interior design services, industrial design services, graphic design services, computer systems design, photography and photofinishing services, and all other design services (such as jewelry design services, lighting design services, and textile design services). "Information services" includes publishing, motion pictures, sound recording, broadcasting and other information services (such as web publishing and streaming). "Manufactured goods" includes jewelry and silverware, printed goods, musical instruments, custom architectural woodwork and metalwork, and other goods (such as pottery manufacturing, stained and blown-glass manufacturing, and motion picture equipment). "Other publishing" includes cards, calendars, and other; newspapers and periodicals; and software. Art support services; construction; education services; entertainment originals; fine arts education; independent artists, writers, and performers; museums, and the performing arts are excluded because net value, exports, and imports are equal or round to zero.

SOURCE: U.S. Bureau of Economic Analysis and National Endowment for the Arts. Arts and Cultural Production Satellite Account (ACPSA), 2022.

The net value of design services in 2022 was primarily driven by advertising, which had the highest net value of any arts and cultural goods and services subcategory in 2022 (\$14 billion; **Figure C1-4**). Advertising was followed by software publishing (\$11 billion), audio/visual production (\$5 billion), other information services (\$5 billion), and sound recording (\$2 billion).

## Figure C1-4. Detailed arts and cultural industry goods and services with the five highest and lowest net values: 2022



NOTE: "Net value" refers to the value of the total exports of industry goods and services (shown in this figure as positive numbers) minus total imports (shown as negative numbers). "Other information services" includes goods and services such as web publishing and streaming. "Other goods manufacturing" includes goods and services such as web publishing and streaming. "Other goods manufacturing, stained and blown-glass manufacturing, and motion picture equipment.

SOURCE: U.S. Bureau of Economic Analysis and National Endowment for the Arts. Arts and Cultural Production Satellite Account (ACPSA), 2022.

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